

Metal Strategies Update August 2025

To: Versico Roofing Systems' Authorized Contractors

Versico Roofing Systems is in a unique position to provide the most convenient edge metal systems for inclusion in Versico warranted systems. With the recent acquisition of MTL (Metal-Era and Hickman); combined with the existing comprehensive offerings of Drexel Metals and Petersen Aluminum Corporation; Versico Roofing Systems can provide nationwide flat sheets for field-fabricated edge systems or prefabricated, ES-1, and FM-certified edge systems. Almost all high-wind low-slope roof failures begin at the windward edge, and a proper edge system design is critical. Inclusion in the manufacturer's system warranties is an excellent way to ensure building owners have a single-source edge-to-edge warranty. Versico is implementing the following improvements to our metal edge policies to make it more convenient to get an Edge-to-Edge warranty.

- Any Carlisle Construction Materials (CCM) brand of flat sheet metal—including Drexel, Petersen, or Versico—installed on Versico-warranted roofing systems will be included and eligible for an Edge-to-Edge Warranty.
- Any brand of CCM flat sheet metal that is field-fabricated is eligible for up to a 20-year, 90-mph wind speed Edge-to-Edge Warranty.
- Currently, all System Warranties in excess of 20 years and 90-mph require the use of Versico prefabricated edge metal.
- All factory-prefabricated edge metal (MTL) must be purchased through the Versico Roofing brand to be eligible for an Edge-to-Edge warranty.
- We have implemented price parity across the prefabricated edge metal brands to ensure competitive and consistent pricing.
- We will remove the requirement to provide an invoice when a CCM brand of flat sheet metal is selected during the completion of the Copy A for a warranty. However, the Copy A will still require you to select the specific CCM brand of metal that was installed. We will be implementing a process to identify CCM-branded flat sheets in case of a warranty claim on an Edge-to-Edge Warranty.

Versico is in a unique position to provide our customers with both a comprehensive offering for edge metal products and include these products in our system warranties. Because of our family of Carlisle Architectural Metals brands, we can also make it extremely convenient. We are primary in all aspects of metal edge fabrication, from flat sheets to prefabricated cleats and edge systems, with locations across the US. Please be sure to talk to your customers about the benefits the Versico Edge-to-Edge Warranty provides. Click [here](#) to view the Edge-to-Edge brochure.

Thank you for your continued partnership.

Sincerely,



David French - Vice President – Product Management