

Estimator Training 101 Agenda 2025

TUESDAY

TIME	FUNCTION
8:00 AM – 8:15 AM	Welcome, Logistics, History, and Safety
8:15 AM – 9:00 AM	Roofing Skills and Processes
9:00 AM – 9:45 AM	Essential Construction Math
9:45 AM – 10:00 AM	Break
10:00 AM – 10:45 AM	Blueprints, Specifications, and Roof Code Requirements
10:45 AM – 11:30 AM	Estimating and Bidding
11:30 AM – 12:00 PM	Estimating Sequencing
12:00 PM – 1:00 PM	Lunch
1:00 PM – 1:45 PM	Mark up vs. Profit
1:45 PM – 2:30 PM	Risk Management and Decision-making
2:30 PM – 2:45 PM	Break
2:45 PM – 3:30 PM	RFI and Change Order Best Practices
3:30 PM – 4:15 PM	The Essentials of Project Management and Project Start-up for Estimators
4:15 PM – 5:00 PM	Post-project Review Process and Closing/Summary