CARLISLE'S AUTHORIZED APPLICATORS MARKETING ANNOUNCEMENT

FB-2013-08

Shortage of Bag in a Box Packaging June 26, 2013

To: Carlisle SynTec Systems' Authorized Applicators

FAST Bag in a Box Adhesive, which is used in the PaceCart2[™], has proven to be a popular alternative for dispensing FAST adhesive to attach Carlisle SynTec insulation products and FleeceBACK® Roofing membranes since its' introduction to the market.

Regrettably, Carlisle has recently been notified by our supplier that there is an immediate industry shortage of the packaging component for FAST Bag in a Box. Although it is expected to be a short-term issue, the shortage may impact supply for several months.

As a result, we are implementing a policy change, similar to last summer, where we are no longer accepting orders for FAST Bag in a Box Adhesive when used for insulation attachment on non-FleeceBACK projects. Our FleeceBACK system requires the use of FAST Adhesive while we have other Carlisle choices for insulation attachment. Carlisle Olybond 500 Bag in a Box Adhesive is a viable alternative that can be used for insulation attachment during this shortage.

Fortunately, Carlisle offers the FAST and Flexible FAST products in a number of other packaging configurations that can be used as substitutes during this time of short supply.

FAST and Flexible FAST are available in both 15 and 50 gallon sets to be sprayed or extruded using proportioning pumps to deliver the two components to a mixing spray gun for distribution onto the substrate. Carlisle recommends the Heated Predator III Spray Rig for maximum productivity and efficiency. Predator pricing and availability can be obtained by contacting Foampak directly at 888-458-2928.

Product Info:

310472 - Flexible FAST 100 - A - 50-gal Drum

310473 - Flexible FAST 100 - B - 50-gal Drum

304003 - FAST 100 LV - A - 50-gal Drum

304004 - FAST 100 LV - B - 50-gal Drum

317329 - Flexible FAST 100 - A - 15-gal Drum

317331 - Flexible FAST 100 - B - 15-gal Drum

304001 - FAST 100 LV - A - 15-gal Drum

304002 - FAST 100 LV - B - 15-gal Drum

FAST also is available in the increasingly popular Dual Cartridge, which features an alternative delivery system. FAST Adhesive Dual Cartridges can be used for virtually any new construction or re-roofing project. This product is ideal for contractors that tackle smaller, more cut-up projects where mobilization of larger scale equipment may not be



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feasible. Please reference the FleeceBACK Bead Applied Guide Spec for acceptable assemblies.

Product Info:

310150 - FAST Adhesive Dual Cartridge

In an effort to help offset the potential cost impact of switching from Bag in a Box to Dual Cartridges, Carlisle is temporarily offering a discount on Dual Cartridges. Adhesive Dual Cartridges are packaged with four cartridges and six static mixing nozzles per carton. Coverage rates are:

- 150 square feet per carton at 4" o.c.
- 300 square feet per carton at 6" o.c.
- 600 square feet per carton at 12" o.c.

The FAST Adhesive Dual Cartridge uses a $750 \, \text{ml} \times 750 \, \text{ml}$ cartridge and is dispensed with a standard-size manual, battery-operated or pneumatic dual cartridge caulk gun. Tools are available for purchase from Carlisle.

Equipment: Dual Cartridge Caulk Gun Options

310682 - Battery Caulk Gun – Direct Ship (2 batteries and manual gun included)

310681 - Manual Caulk Gun - Direct Ship

310680 - Pneumatic Caulk Gun – Direct Ship

Productivity with the Dual Cartridges and a battery operated or pneumatic gun can go unchanged or even improve compared to the use of the Bag in a Box. The key is to plan out your application and have cartridges ready to load as the adhesive applicator is moving along.

The attached Product Data Sheet contains information regarding coverage rates and proper installation technique for the Dual Cartridges. Reference the FleeceBACK Extrusion Guide Spec for various assembly options available with extruded FAST Adhesive.

If you would like installation advice on your first project using a Heated Predator or the Dual Cartridges please contact your Eastern FB Technical Specialist Kris Costas (717-609-9440), Central FB Technical Specialist Ben Brader (717-254-9298), Western FB Technical Specialist Dre Didriksen (541-653-7815) or your local Field Service Rep.

Sincerely.

Scott J. Long

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