

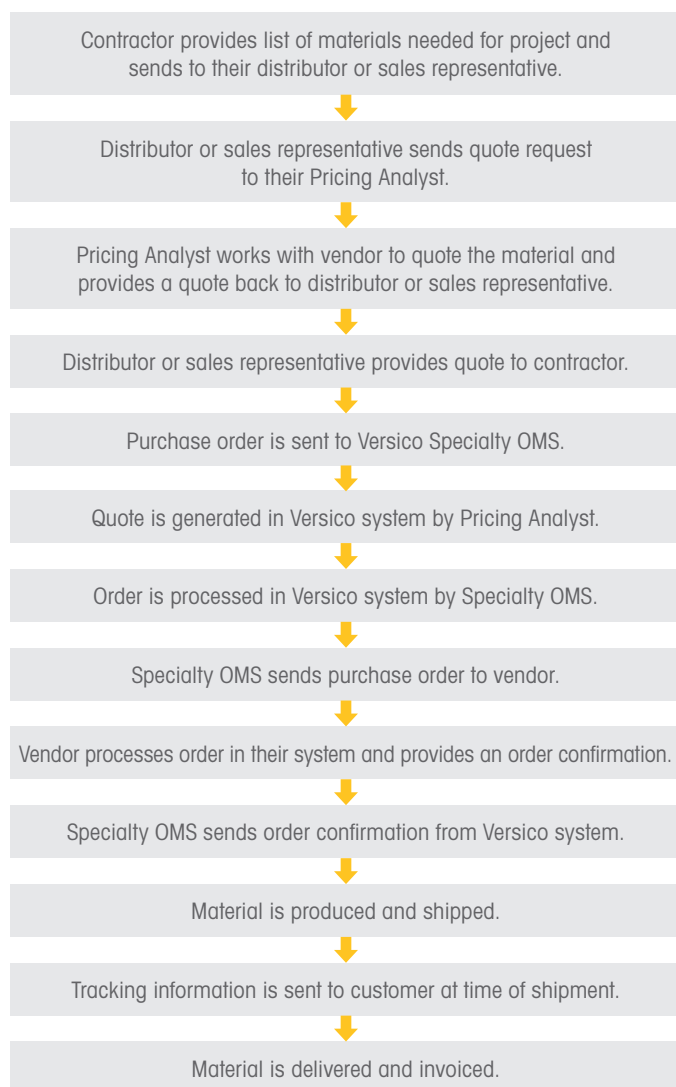
EDGE METAL PROCESS

Frequently Asked Questions

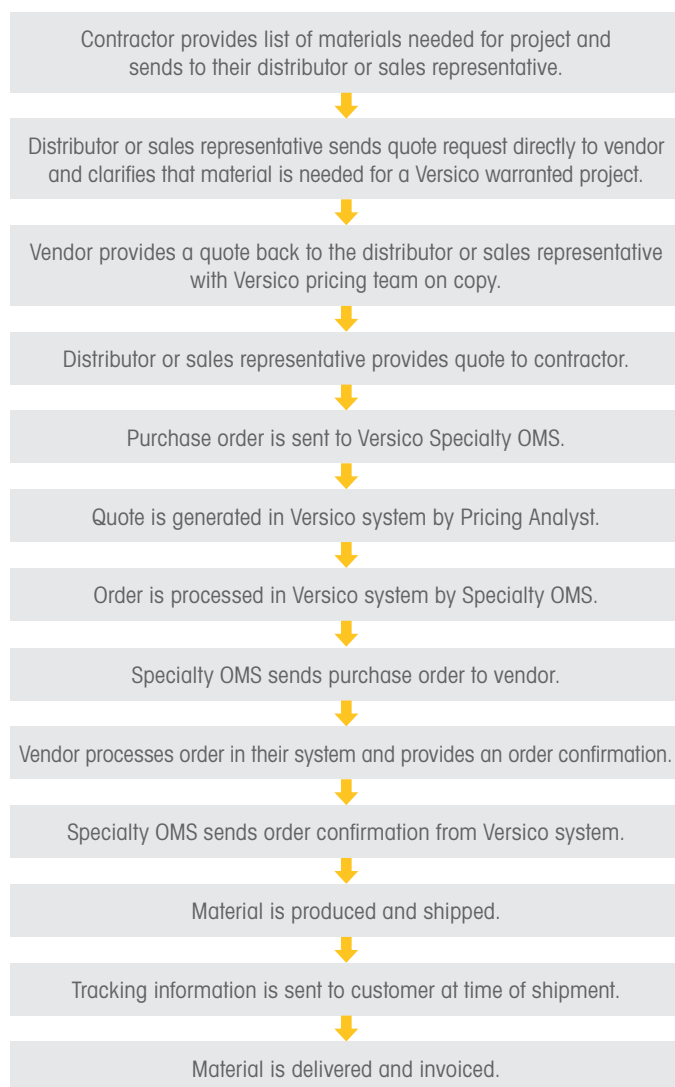
There have been several recent changes regarding the pricing and ordering of Versico Roofing Systems' specialty products, specifically prefabricated edge metal. This FAQ guide will help clarify some topics that may be confusing.

Q: What does the process look like from start to finish?

A: Process 1 – Quote Through Versico Pricing Analyst



Process 2 – Quote Directly Through 3rd Party Vendor



Note: The two processes differ in who the quote is requested from, but will result in the same quote. Both are provided in case the distributor or sales representative already has a relationship with the vendor.



EDGE METAL PROCESS

Frequently Asked Questions

Q: What are the available colors/gauges?

A: Please refer to the color sample chart. This color chart should be used for any VersiTrim™ prefabricated edge metal orders as well as flat sheet orders for shop-fabricated edge metal. Please note that 26GA steel and 0.032 aluminum are generally too thin to use for edge metal applications.

Q: Where can I find print approvals?

A: These documents are available on the Versico website by clicking on "Roofing Products", followed by "Edge Metal", or by using the search bar function. Alternatively, print approvals, installation instructions, and other resources can be found at the links below:

www.metalera.com/Brands/Versico

www.hickmanedgesystems.com/Brands/Versico

Q: Who do I contact for pricing?

A: Contact the Pricing Analyst assigned to your market. Coverage maps can be provided if you are not sure who your assigned Pricing Analyst is.

Q: What information is needed to quote?

A: Minimum information required to prepare a quote is material profile, dimension(s), material gauge/thickness, and any accessories needed. We will also need to know whether the color selected is going to be standard, premium/metallic, or custom post-painted. You do not need to have exact lineal footages and accessory counts to quote, but that information is required to order. We do, however, need exact lineal footages and accessory counts when the material is going to be custom post-painted since the paint charge is calculated based on the quantity. A best practice would be to send the Pricing Analyst a completed print approval to expedite quote turnaround times and minimize potential confusion.

Q: Who do I contact to place an order?

A: versicospecialtytaperedgroup@versico.com

Q: What information is needed to place an order?

A: Your Specialty OMS will need a copy of your system-generated PO, a copy of the vendor's quote, and completed/signed print approvals for each profile being ordered.

Q: Why do I need to submit signed print approvals with my order?

A: These documents are provided to the production team. They review each profile's dimensions, quantities, material gauge/thickness, color, and accessory counts. They then produce products that exactly match the drawings/print approvals. A signature from the purchaser documents that they are making exactly what is needed for the project.

Q: Why does my Specialty OMS need a copy of the vendor's quote?

A: Because these quotes are issued at customer purchase pricing, quotes are not generated in our ERP system until there is an order to process. Our team needs a copy of the vendor's quote before they can create the quote in our ERP system that is used to process your order.

Q: Something has changed on the project. What do I do now?

A: If the order has not been submitted yet, please contact your Pricing Analyst with a breakdown of changes required and they will provide an updated quote. If the order has already been submitted, please ask your Specialty OMS to place a "HOLD" on the order. This will stop any further production activities from taking place. Please provide an updated print approval to your Specialty OMS and Pricing Analyst detailing the changes needed. Your Pricing Analyst will then provide a revised quote reflecting the changes. Your Pricing Analyst or Specialty OMS will also inform you of any fees associated with this change, dependent upon how far along the order was in the production process. We will then need a revised PO to make the change in our system and revise our PO to the vendor to match. You will then receive a revised order confirmation.

Q: What do I do if something is received damaged?

A: Please accept the delivery and notate on the bill of lading that the shipment was received damaged. Then, contact your Specialty OMS with photos of the damage as well as a piece count of unusable material so it can be replaced.

Q: What do I do if something is missing from my order?

A: You have 72 hours from when you receive the delivery to sort through the skid(s) and confirm the delivery matches the packing list and order. If something is missing, please let us know and we will assist.

Q: Can I return my order?

A: We will accept standard cleat sizes back for a 25% restocking fee. Cover, accessories, or custom cleat cannot be returned. Customers are responsible to arrange their own freight back to the vendor.

Q: Can I cancel my order?

A: Orders can generally only be cancelled within 24 hours after placement. Once you receive your order confirmation, cancellations are generally not accepted. If material has been purchased to use for fabrication, the customer would be responsible for paying for that material. If fabrication has already started, the order cannot be cancelled.

Q: What if I need to ship outside of the 48 contiguous United States?

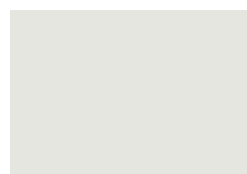
A: The \$350 transportation charge applied to each order will cover shipping anywhere in the 48 contiguous United States. We can ship to a port and/or freight forwarder of your choosing anywhere in the 48 contiguous United States who can help you arrange the freight anywhere else in the world. Shipping charges from the port to the delivery destination are the customer's responsibility.

Q: Who do I contact for a technical question?

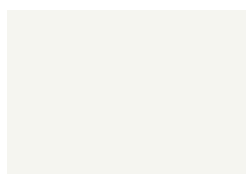
A: Your Specialty OMS is a great resource! However, for more complex product or technical questions, you can contact Amanda Starnier (the Product Specialist) at amanda.starnier@carlisleccm.com or 717-906-6825 or Paul Markel (the Product Manager) at paul.markel@carlisleccm.com or 717-319-1813. Alternatively, if you have a relationship with the vendor and want to ask them directly, please feel free to do so.



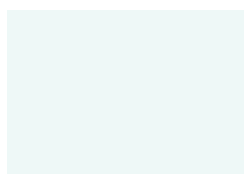
VERSITRIM AND METAL FLAT SHEET COLOR CHART



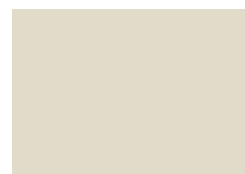
STONE WHITE



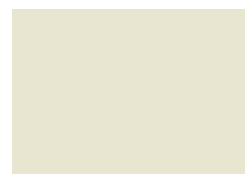
BONE WHITE



REGAL WHITE



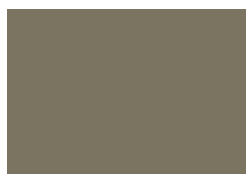
SANDSTONE



ALMOND



SIERRA TAN



BUCKSKIN



MEDIUM BRONZE



DARK BRONZE



ANTIQUÉ BRONZE



MIDNIGHT BRONZE



AGED BRONZE



MANSARD BROWN



BLACK



CITYSCAPE



SLATE GRAY



GRANITE

L



MUSKET GRAY



CHARCOAL



IRON ORE



HEMLOCK GREEN



PATINA GREEN



FOREST GREEN



HARTFORD GREEN



BURGUNDY



COLONIAL RED



TERRA COTTA



CARDINAL RED



TEAL



MILITARY BLUE



PACIFIC BLUE



INTERSTATE BLUE



AWARD BLUE



SILVER

P



ZINC

P



WEATHERED ZINC

P



CHAMPAGNE

P



COPPER PENNY

P



AGED COPPER

P



DREXLUME™

M

P = PREMIUM

M = MILL FINISH

L = LOW GLOSS COLOR

● = Standard Product

✓ = CRRC Approved Finishes

Product Options	SR	SRI	24 ga x 20"	24 ga x 48"	22 ga x 48"	26 ga x 20"	26 ga x 27.5"	26 ga x 48"	0.032 x 20"	0.032 x 48"	0.040 X 48"	0.050 x 48"	0.063 x 48"	Cool Roof Rated
Standard Colors														
Aged Bronze	0.29	29	●	●										✓
Almond	0.53	62	●	●	●					●	●	●		✓
Antique Bronze	0.29	28	●	●	●		●		●	●	●	●		
Black	0.20	17	●	●	●		●		●	●	●	●	●	
Bone White	0.67	81	●	●	●	●		●	●	●	●	●	●	✓
Buckskin	0.38	41	●	●					●	●				
Burgundy	0.24	23	●	●						●		●		
Charcoal	0.27	27	●	●					●	●	●	●		✓
Cityscape	0.44	49	●	●	●				●	●	●	●		✓
Colonial Red	0.32	34	●	●			●		●	●	●	●		✓
Dark Bronze	0.26	24	●	●	●				●	●	●	●	●	✓
Forest Green	0.10	6	●	●	●		●		●	●	●	●		
Hartford Green	0.29	29	●	●						●	●	●		
Hemlock Green	0.29	29	●	●						●		●		✓
Interstate Blue	0.13	8	●	●					●	●		●		
Iron Ore	0.27	26	●	●			●		●	●	●	●		
Mansard Brown	0.29	29	●	●	●				●	●	●	●		✓
Medium Bronze	0.26	26	●	●	●		●		●	●	●	●	●	✓
Midnight Bronze	0.06	0	●	●							●			
Military Blue	0.29	29	●	●					●	●				✓
Musket Gray	0.31	32	●	●	●				●	●		●		✓
Pacific Blue	0.25	24	●	●					●	●				✓
Patina Green	0.33	34	●	●					●	●				✓
Regal White	0.60	78	●	●			●		●	●	●	●		
Sandstone	0.49	56	●	●	●				●	●	●	●	●	✓
Sierra Tan	0.36	39	●	●	●				●	●	●	●		✓
Slate Gray	0.37	40	●	●	●		●		●	●	●	●		✓
Stone White	0.64	77	●	●	●				●	●	●	●	●	✓
Teal	0.26	25	●	●						●				✓
Terra Cotta	0.36	39	●	●					●	●		●		✓
Low Gloss Colors														
Aspen Bronze	0.26	26	●	●		●		●						✓
Autumn Red	0.32	34	●	●		●		●						✓
Chestnut Brown	0.29	29	●	●		●		●						✓
Classic Bronze	0.29	28	●	●		●		●	●					✓
Granite	0.32	33	●	●	●				●	●	●	●		✓
Inkwell	0.27	26	●	●		●		●	●					
Midnight Green	0.29	29	●	●		●		●						
Nantucket Gray	0.37	40	●	●		●		●						✓
Pine	0.10	6	●	●		●		●						
Traditional Black	0.20	17	●	●		●		●						
Antique Metal	0.34	34	●	●										
Metallics														
Aged Copper	0.26	25		●					●	●				✓
Champagne	0.40	42		●					●	●	●	●		✓
Copper Penny	0.47	53	●	●					●	●	●	●		✓
Silver	0.49	54	●	●	●				●	●	●	●		✓
Weathered Zinc	0.26	23	●	●	●				●	●		●		✓
Zinc*	0.33	35	●	●					●	●	●	●		✓
Exotics - 10-year Color Fade Warranty														
Award Blue (10-YR)*	0.21	17	●	●						●		●		
Cardinal Red (10-YR)*	0.37	39	●	●					●	●		●		✓
Bare Products														
Drexlum [™]			●	●	●	●	●	●						
Mill Finished Aluminum										●	●	●	●	
Clear Anodized										●	●	●	●	
Dark Bronze Anodized										●	●	●	●	
Black Anodized											●	●	●	
Vintage [®]			●	●										
Urban Slate			●	●										
HDG G90			● 16ga x 48" x 120" ● 18 ga x 48" x 120" ● 20 ga x 48" x 120" ● 22 ga x 48" x 120"											

- High-performance painted perimeter edge products.
- Versico Roofing Systems standard sheets come in 48" x 120".
- 30-year paint warranty on Galvalume[®] and Aluminum substrates, excluding Exotics.
- 25-year warranty on Galvalume.

- Not all colors and gauges are stocked in all locations. Contact your Versico Independent Sales Representative for specific stocking information and special requests.
- Custom colors available.
- Oil canning is not a cause for rejection.

SHERWIN-WILLIAMS.
Coil Coatings

Colors shown represent the actual color as closely as possible. To ensure exact color for final approval, a metal color chip is available. Warranty statements mentioned are outlines; complete Limited Warranty information is available on request. No other warranty expressed or implied is applicable. Please call or visit www.versico.com for more details.



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