

MARKETING BULLETIN

Warranty Pricing Adjustment September 17, 2018

To: Versico Roofing Systems' Authorized Contractors

Years ago, Versico Roofing Systems established a one-cent-per-square-foot warranty discount for projects that use EPDM with Quick-Applied Tape. The discount was intended to help promote this productivity-boosting seaming method.

After years of offering this discount, Versico has succeeded in achieving a high adoption rate for EPDM with Quick-Applied Tape.

Consequently, for Job Approval Requests (Copy-A) submitted after December 31, 2018, Versico will no longer offer a warranty discount on Quick-Applied Tape. The warranty price matrix on Versico's website will be updated to reflect this change.

If you have any questions, or for more information, please contact your independent sales representative.

Sincerely,

Mark Long

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Director of Technical and Warranty Services